

No country for old members: User lifecycle and linguistic change in online communities

Cristian Danescu-Niculescu-Mizil

Robert West

Dan Jurafsky

Jure Leskovec

Christopher Potts

Stanford University

Max Planck Institute SWS

User-community relation

Our high-level goal:

Analyzing the relation between an user and an online community



User-community relation

Our high-level goal:

Analyzing the relation between an user and an online community



Joining

User-community relation

Our high-level goal:

Analyzing the relation between an user and an online community



Joining →

User-community relation

Our high-level goal:

Analyzing the relation between an user and an online community



Joining →

Abandoning

User-community relation

Concrete questions we address:

→ How does a user become member of a community?

User-community relation

Concrete questions we address:

- How does a user become member of a community?
- How do user & community practices co-evolve?

User-community relation

Concrete questions we address:

- How does a user become member of a community?
- How do user & community practices co-evolve?
- Can we predict when a user will leave the community?

Main insight: linguistic change

Language practices (norms, etiquette, ...)

→ build collective identity

→ foster individual expression

Main insight: linguistic change

Language practices (norms, etiquette, ...)

→ build collective identity

→ foster individual expression

Linguistic change allows us to capture

→ **relation between members and their community**

Our approach: **linguistic change**

→ **Statistical framework for tracking linguistic change**

Our approach: **linguistic change**

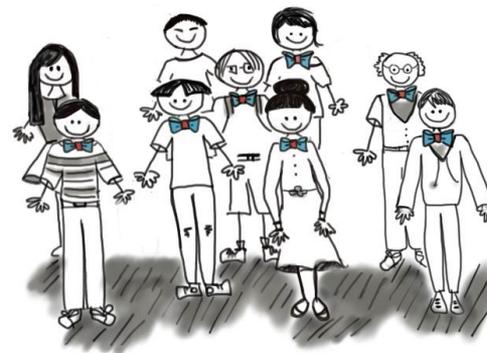
- **Statistical framework for tracking linguistic change**
- **Measures of user reaction to linguistic change**

Our approach: **linguistic change**

- **Statistical framework for tracking linguistic change**
- **Measures of user reaction to linguistic change**
- **Features predicting when user will leave the community**

Longitudinal data

Complete linguistic record of **two** online communities:



Community starts

Present

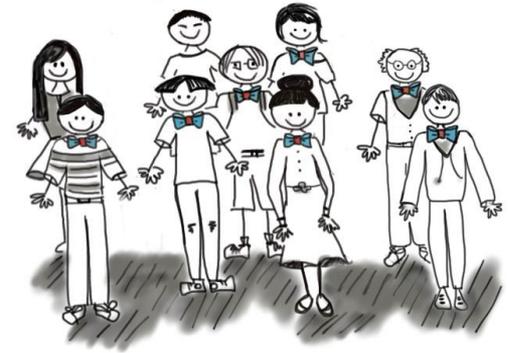
complete linguistic record

data available at <http://snap.stanford.edu/data/>

Longitudinal data

Complete linguistic record of **two** online communities:

Beeradvocate



2001 (inception)

2011

10 years of complete linguistic record

1,600,000 posts

33,000 users

data available at <http://snap.stanford.edu/data/>

Longitudinal data

Complete linguistic record of **two** online communities:

ratebeer



2001 (inception)

2011

10 years of complete linguistic record

3,000,000 posts

30,000 users

data available at <http://snap.stanford.edu/data/>

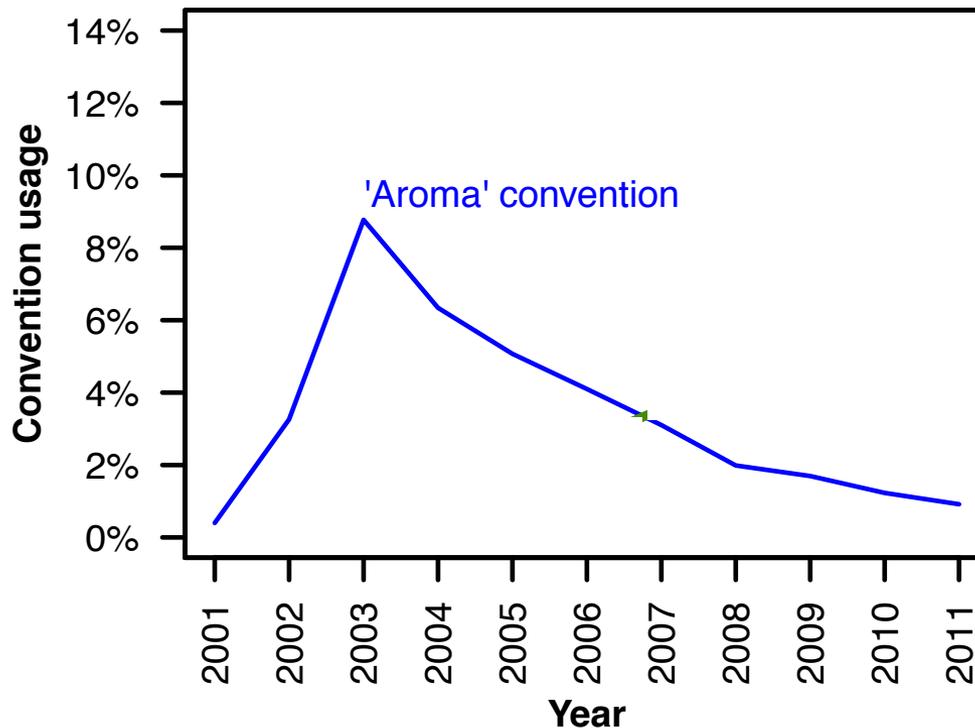
Linguistic change: one example

Linguistic change: one example

... **Aroma:** Buttery, slightly spicy malt notes ...

Linguistic change: one example

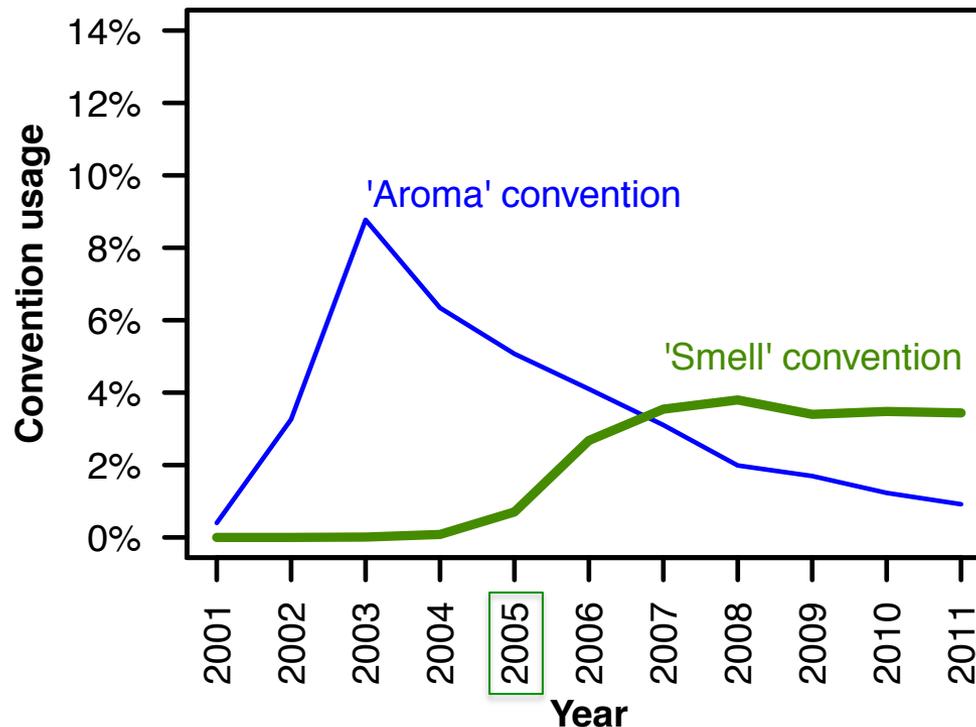
... **Aroma**: Buttery, slightly spicy malt notes ...



Linguistic change: one example

... **Aroma**: Buttery, slightly spicy malt notes ...

... **S**: Great nose of ginger, honey, perfume ...

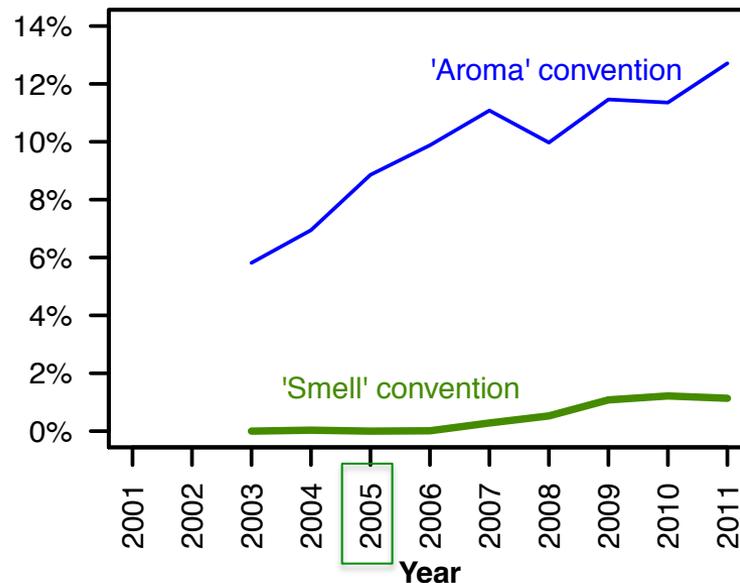


Linguistic change: a puzzle

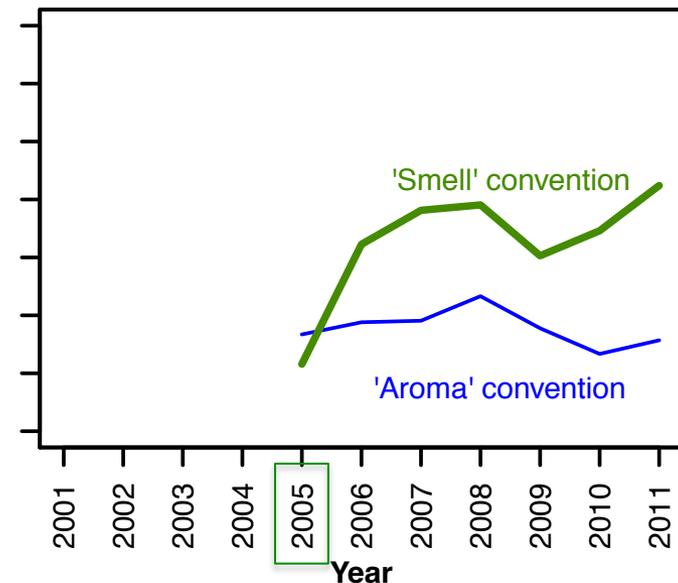
... **Aroma**: Buttery, slightly spicy malt notes ...

... **S**: Great nose of ginger, honey, perfume ...

Users joining in 2003



Users joining in 2005



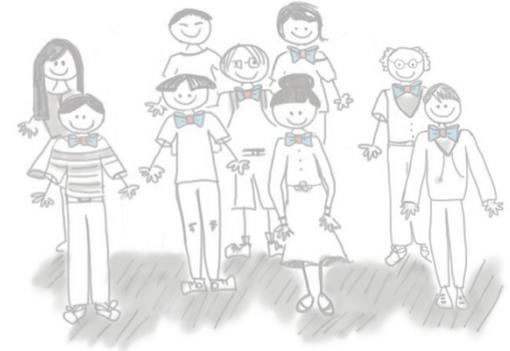
Community-level change and user-level change



Other examples of community-level changes:

Re-tweet convention on Twitter, slang in hip-hop forums
[Romero et al. 2011; Kooti et al. 2012; Garley and Hockenmaier 2012; inter alia]

Community-level change and user-level change



2001

2011

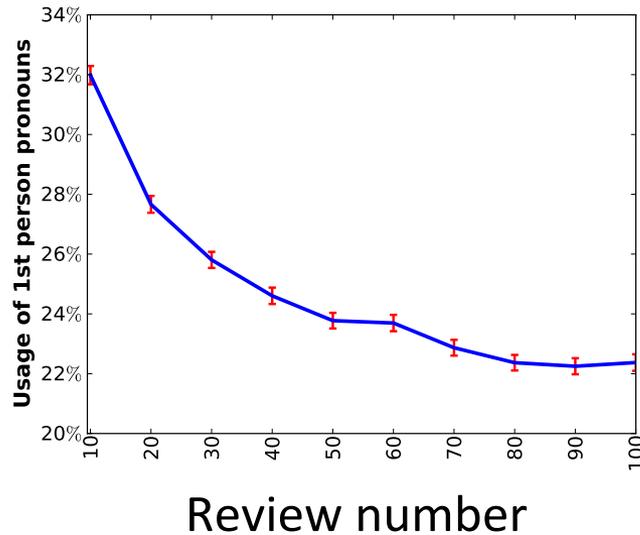


Joining

Abandoning

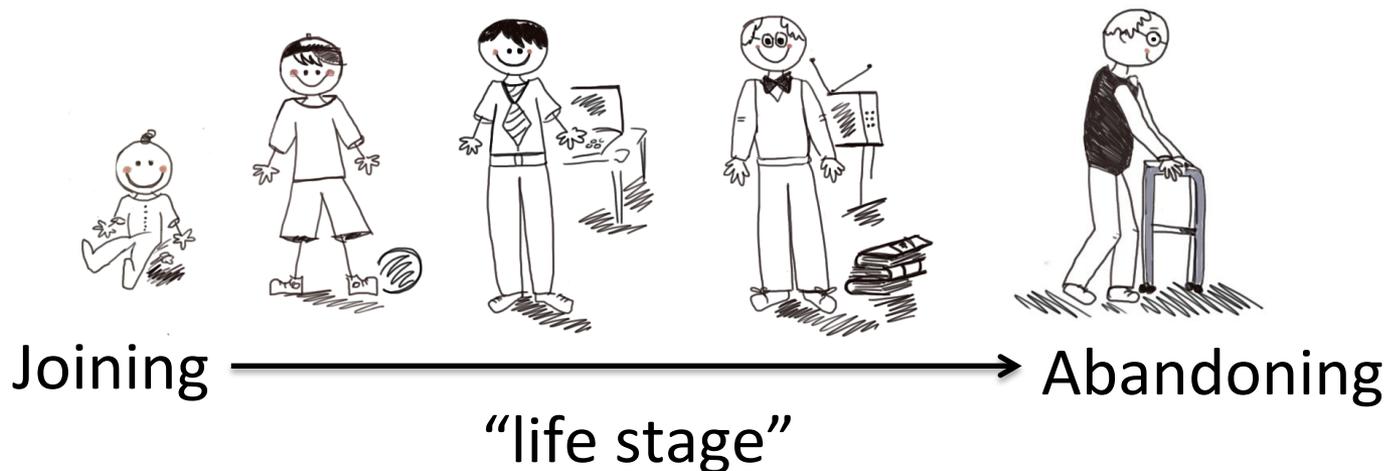
“life stage”

Community-level change and user-level change



Example of user-level change:
Decrease in usage of 1st person pronouns
(e.g., I, me, mine, myself)

A sign of increasing identification with the
community [Pennebaker 2007; Sherblom 2009]



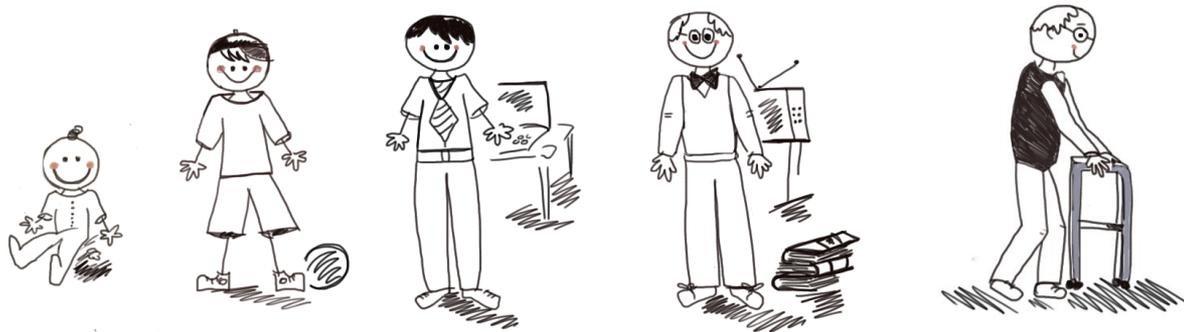
Community-level change and user-level change

The rest of this talk: relation between these two levels of change



2001

2011



Joining

Abandoning

“life stage”

Distance from the community

Distance from the community



2001

2011

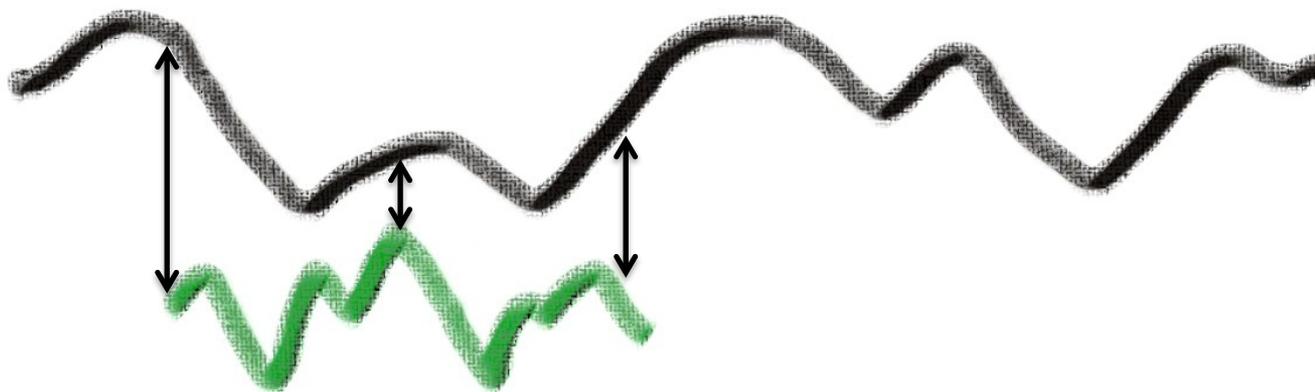


Distance from the community

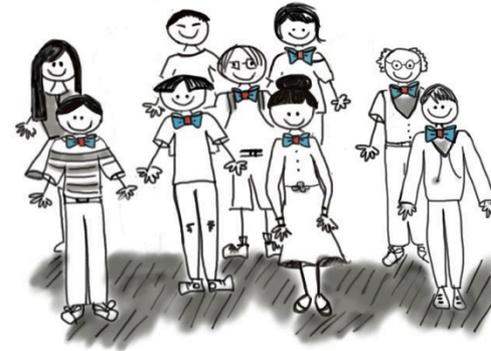


2001

2011



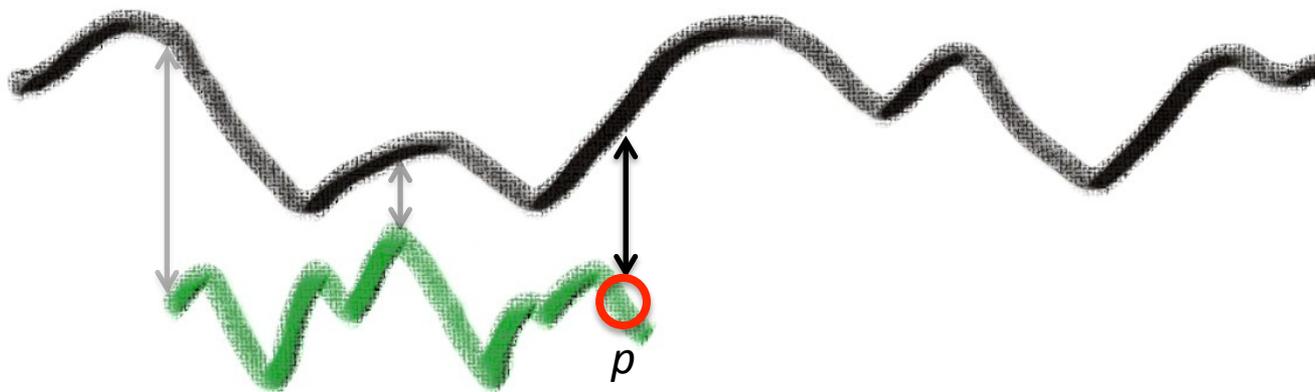
Distance from the community



JAN 2006

2001

2011



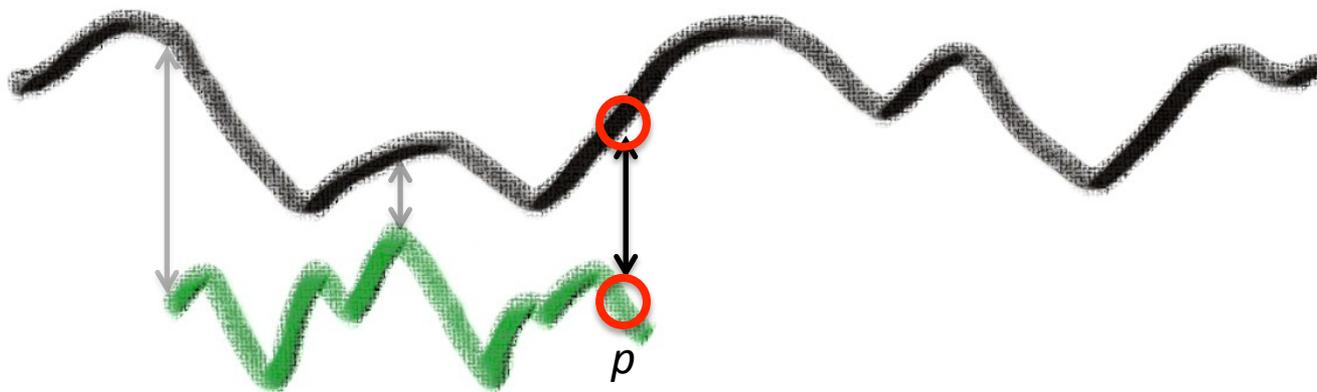
Distance from the community



JAN 2006

2001

2011



p



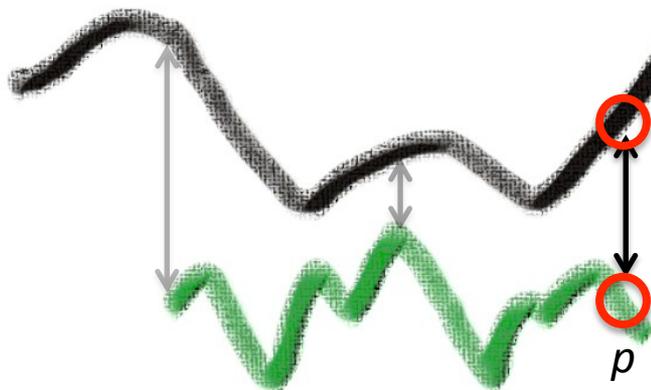
Distance from the community



JAN 2006

2001

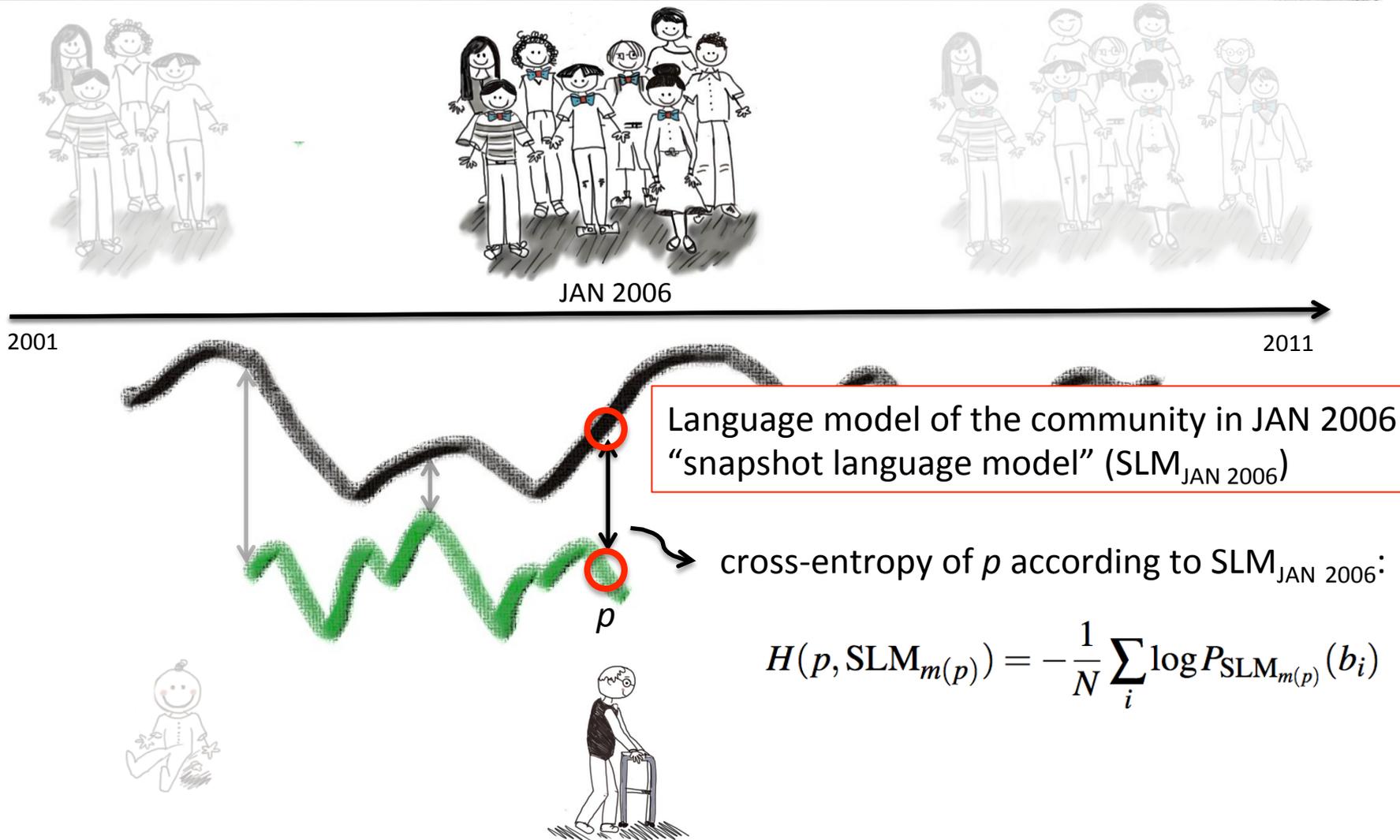
2011



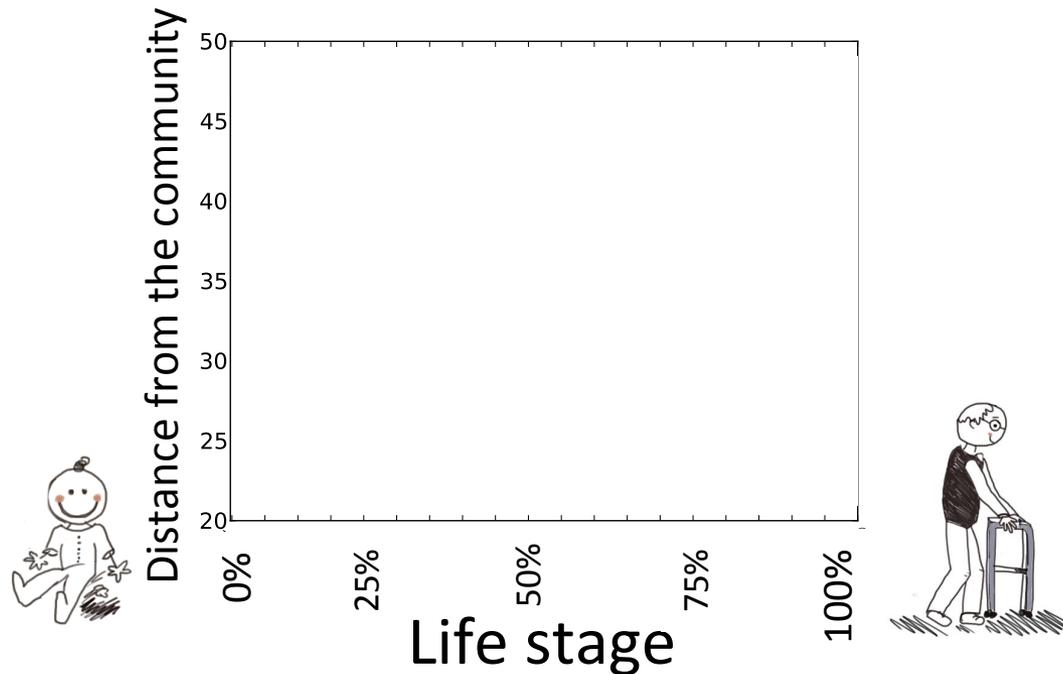
Language model of the community in JAN 2006
“snapshot language model” ($SLM_{JAN\ 2006}$)



Distance from the community

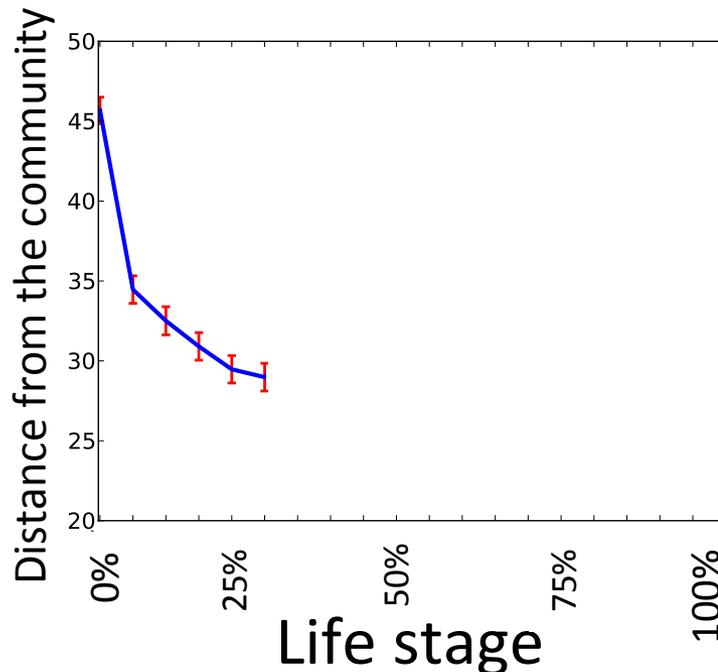


Distance from the community

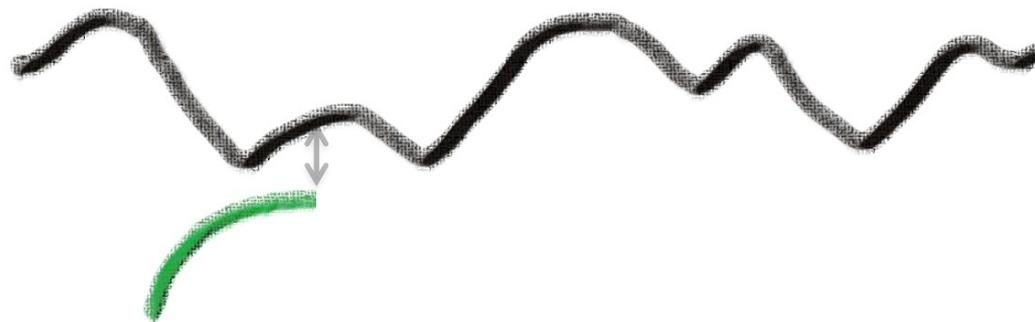


Distance from the community

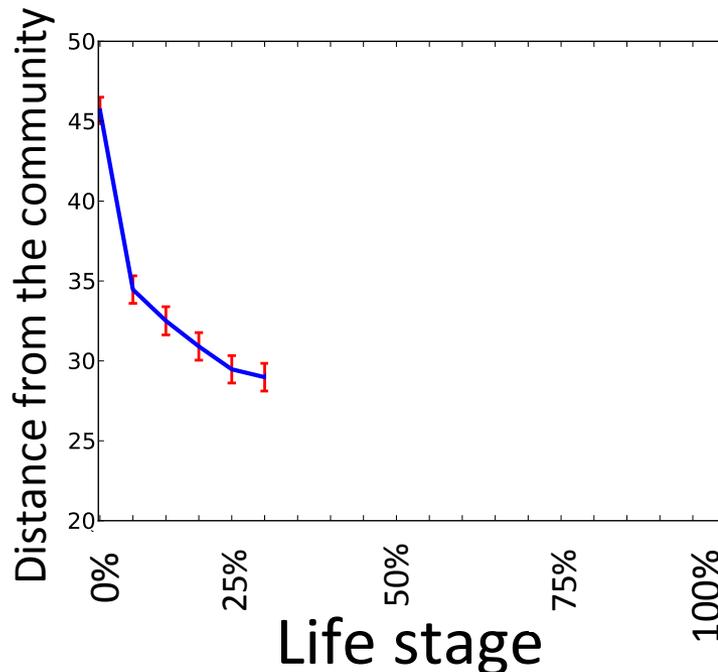
Stage 1:
user **assimilates**
the language of
the community



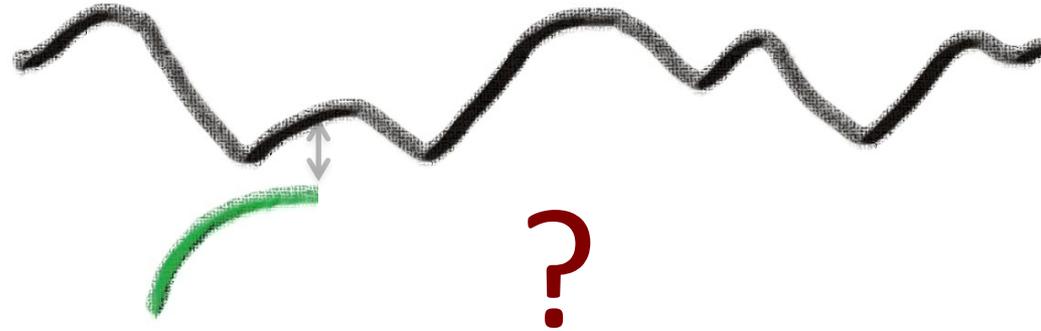
Distance from the community



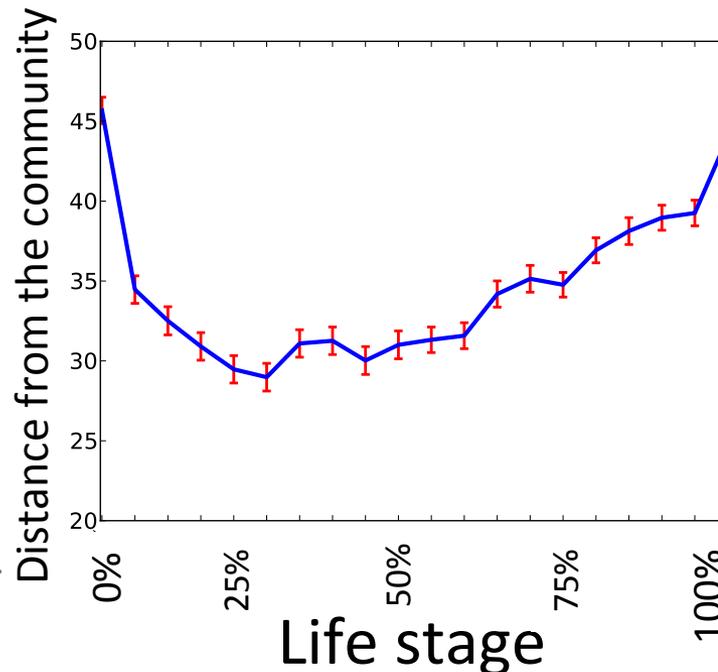
Stage 1:
user **assimilates**
the language of
the community



Distance from the community



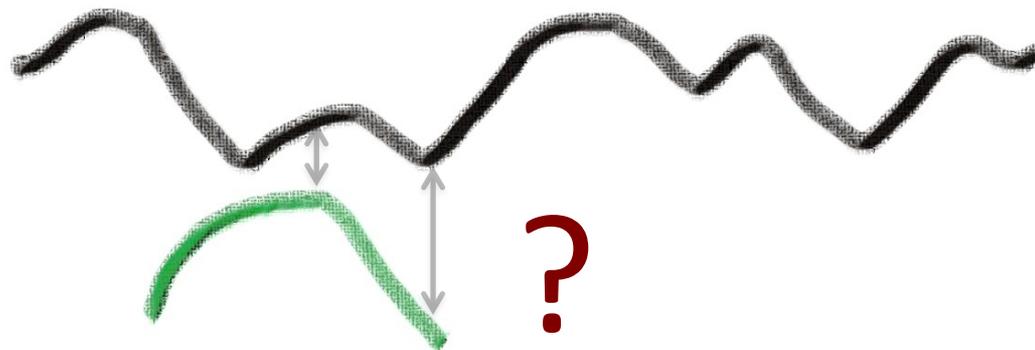
Stage 1:
user **assimilates**
the language of
the community



Stage 2:
User's language
distances itself
from that
of the community

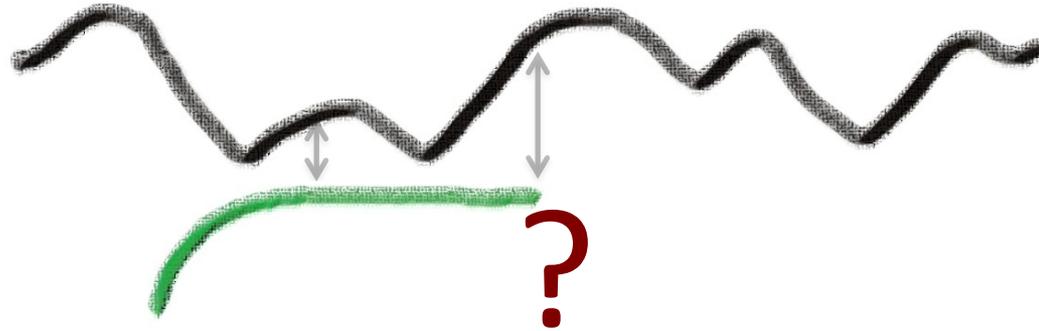


Distance from the community



Hypothesis 1: User moves away from the community by **using innovative language**

Distance from the community



Hypothesis 1: User moves away from the community by using innovative language

Hypothesis 2: User **stops adapting** and gets out of tune with the changing community

User language stability

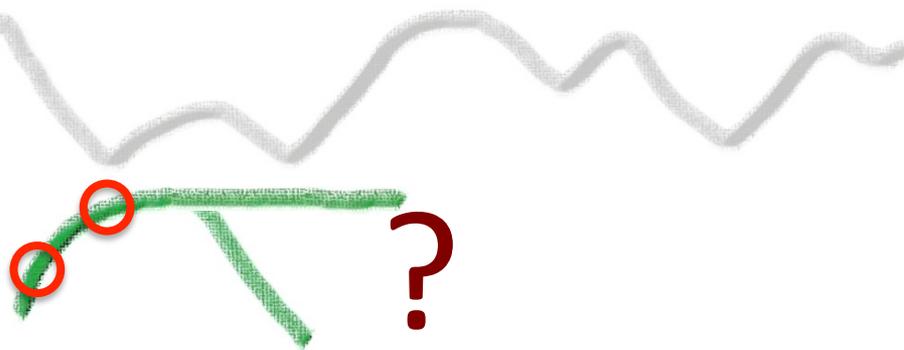


Hypothesis 1: User moves away from the community by **using innovative language**

Hypothesis 2: User **stops adapting** and gets out of tune with the changing community

User language stability

Compare user language
with her past language

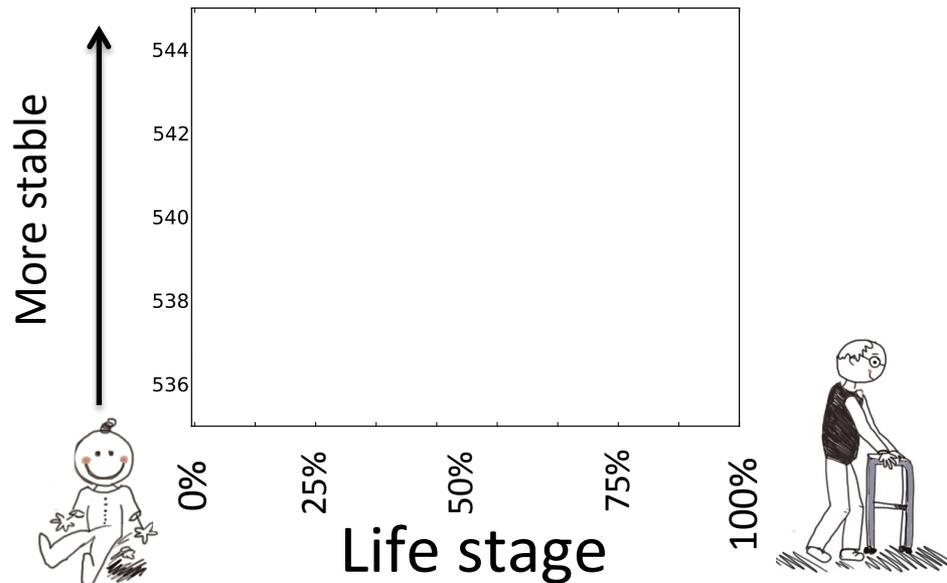


Hypothesis 1: User moves away from the community by
using innovative language

Hypothesis 2: User **stops adapting** and gets out of tune with
the changing community

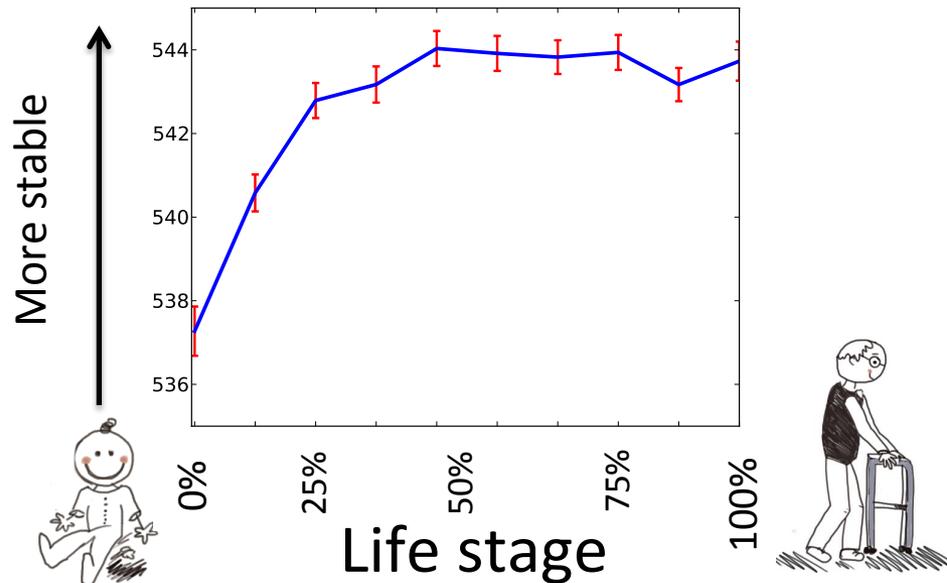
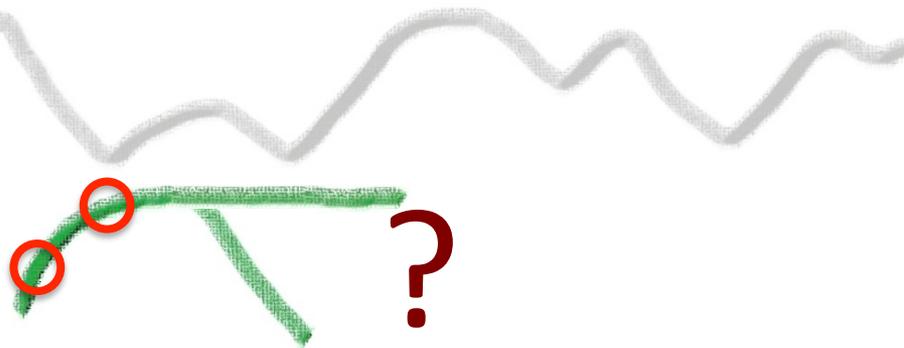
User language stability

Compare user language with her past language



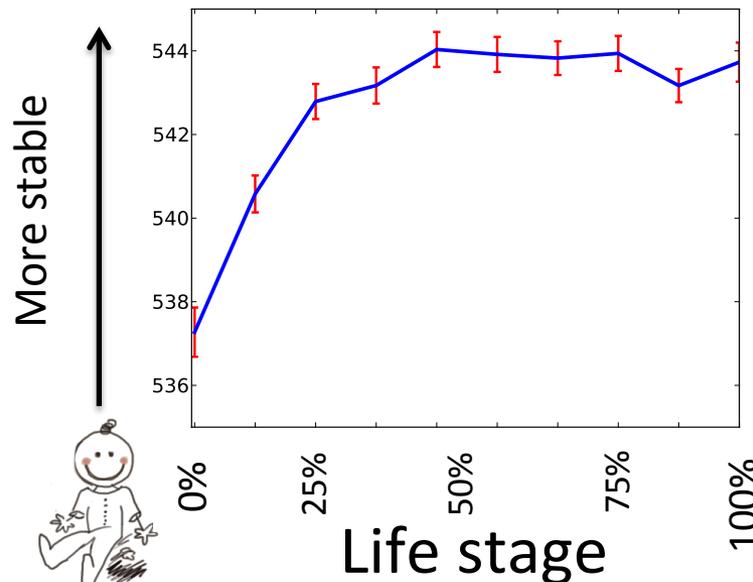
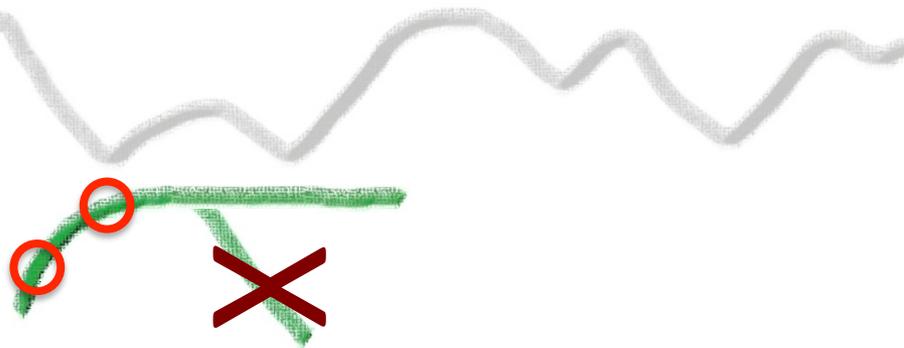
User language stability

Compare user language with her past language



User language stability

Compare user language with her past language



Confirms Hypothesis 2:
before abandoning,
users **stop adapting**



Adoption of lexical innovation

Adoption of lexical innovation

Lexical innovation:

- new word that get picked up by the community
- about 100 lexical innovations each month

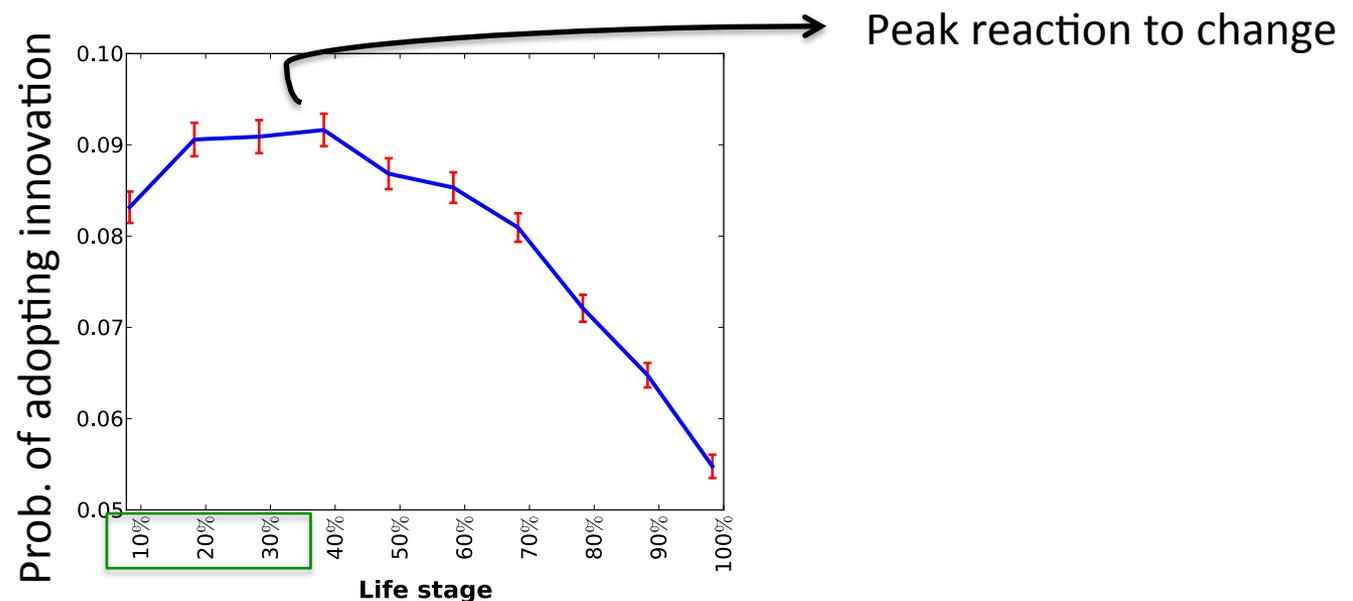
Type	Examples
Conventions	S[mell], M[outhfeel], FLAVOR
Descriptive	sandalwood, gummy, rubbery
Other	verdict, mysterious, nothingness

- user “adopts lexical innovation” if uses such a word in the 3 months after its introduction

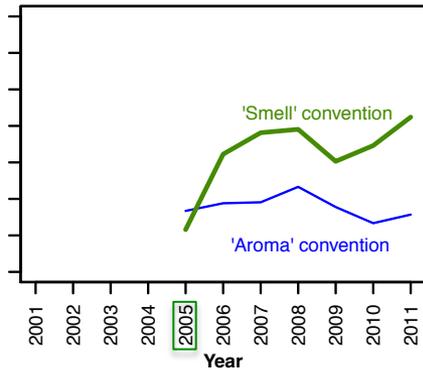
Adoption of lexical innovation

Lexical innovation:

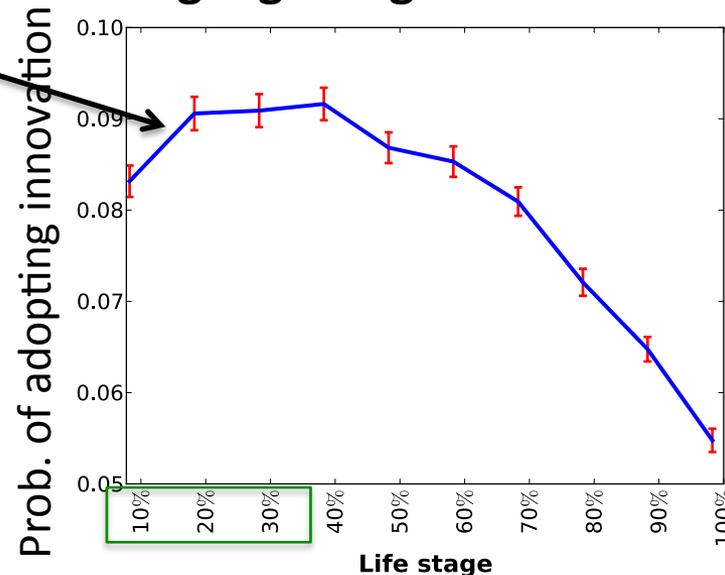
- new word that get picked up by the community



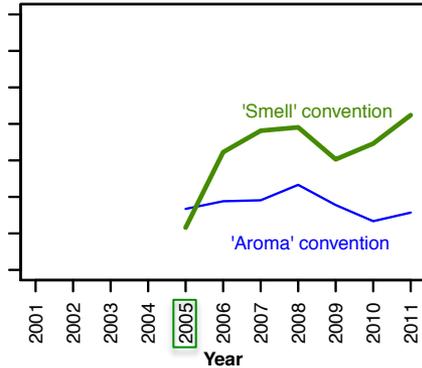
Puzzle answer



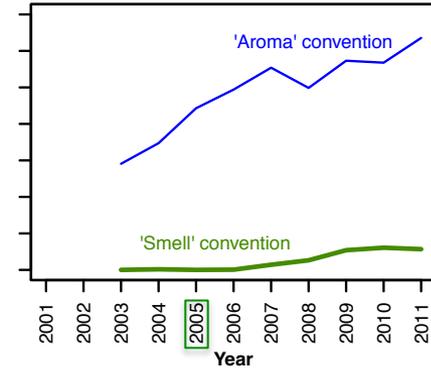
Users joining in 2005
still in their **flexible-language stage**



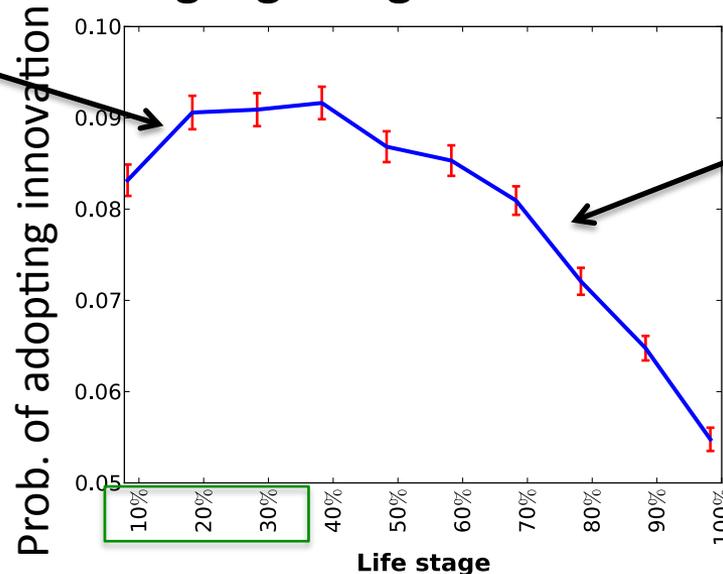
Puzzle answer



Users joining in 2005
still in their **flexible-language stage**



Users joining in 2003
in the **rigid-language phase**



User lifecycle (summary)

Online linguistic lifecycle

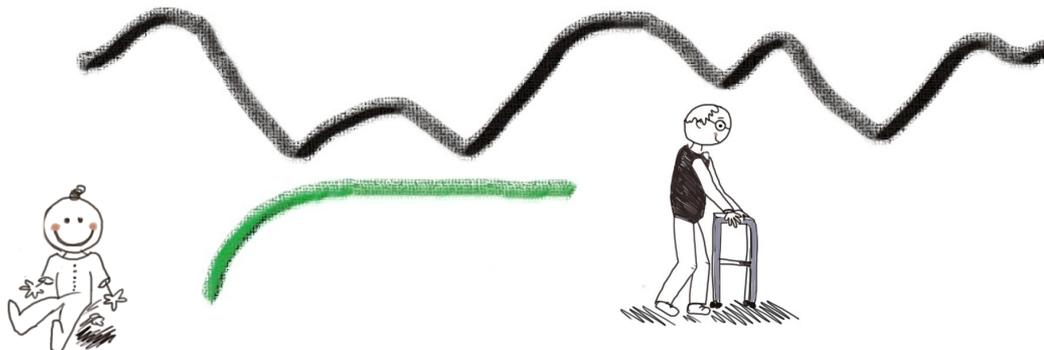
0% User joins the community

Stage 1: adaptation to community norms

30% Peak receptivity to community norms

Stage 2: linguistic patterns rigidify

100% User abandons the community



User lifecycle (summary)

Online linguistic lifecycle

0% User joins the community

Stage 1: adaptation to community norms

30% Peak receptivity to community norms

Stage 2: linguistic patterns rigidify

100% User abandons the community

Offline linguistic lifecycle [Labov, 1966]

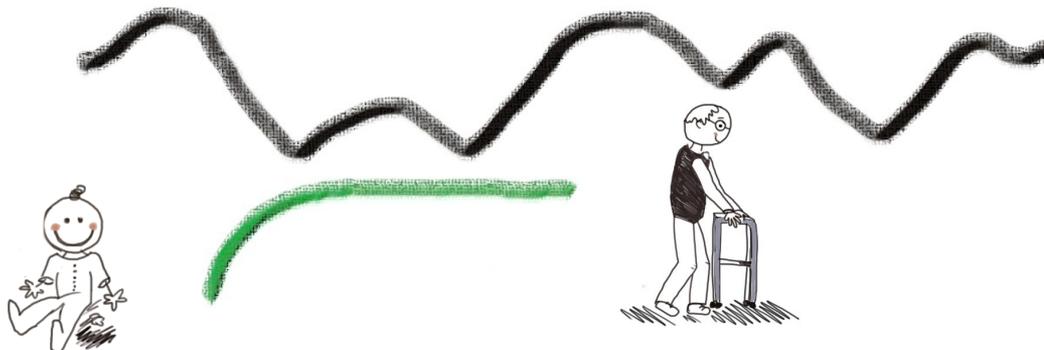
Birth Individual joins the community

Stage 1: linguistic assimilation

17 years Peak receptivity to community norms

Stage 2: “adult language stability”

Individual leaves the community



User lifecycle (summary)

Online linguistic lifecycle

0% User joins the community

Stage 1: adaptation to community norms

30% Peak receptivity to community norms

Stage 2: linguistic patterns rigidify

100% User abandons the community

Offline linguistic lifecycle [Labov, 1966]

Birth Individual joins the community

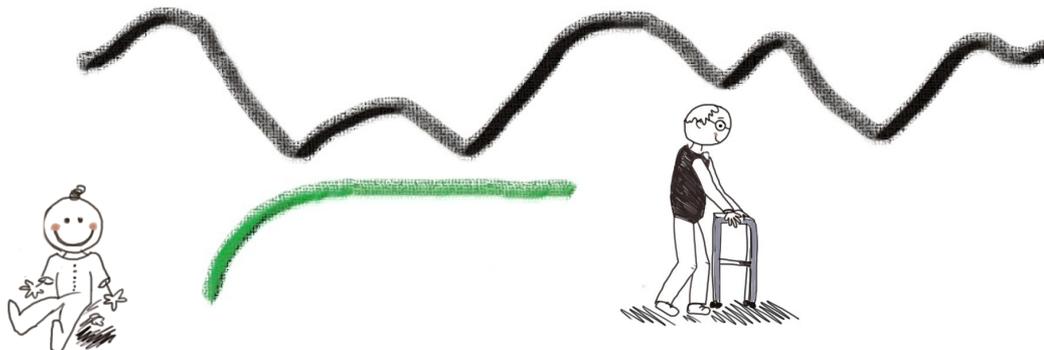
Stage 1: linguistic assimilation

17 years Peak receptivity to community norms

Stage 2: “adult language stability”

Individual leaves the community

Absolute time-frame,
assumed biological effect



User lifecycle (summary)

Online linguistic lifecycle

0% User joins the community

Stage 1: adaptation to community norms

30% Peak receptivity to community norms

Stage 2: linguistic patterns rigidify

100% User abandons the community

Offline linguistic lifecycle [Labov, 1966]

Birth Individual joins the community

Stage 1: linguistic assimilation

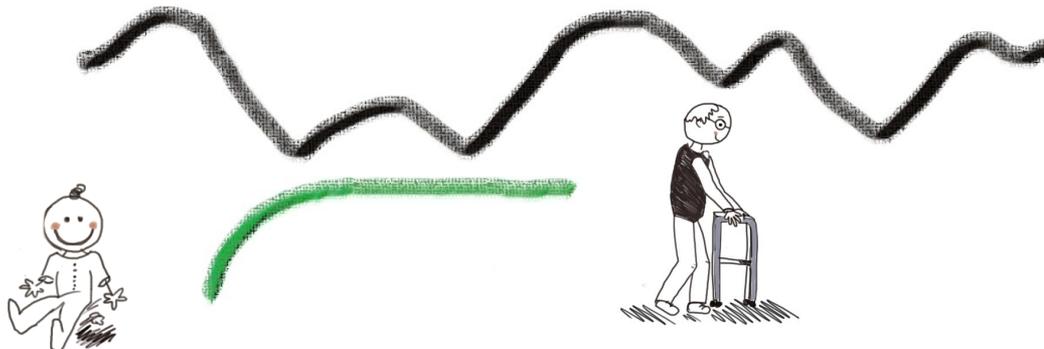
17 years Peak receptivity to community norms

Stage 2: “adult language stability”

Individual leaves the community

Relative time-frame,
suggesting social effect

Absolute time-frame,
assumed biological effect

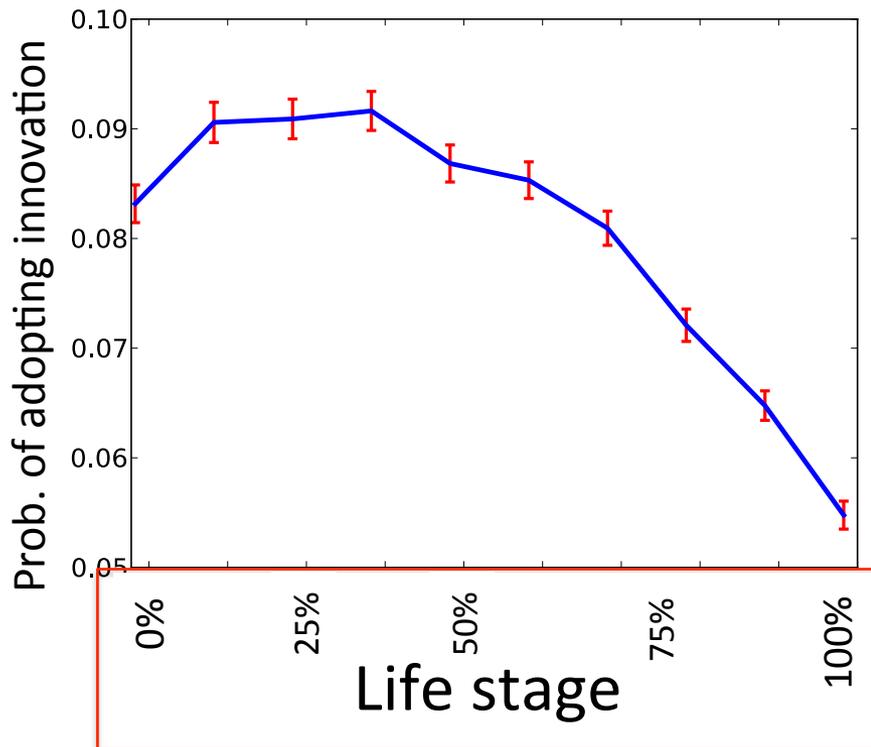


Elastic lifecycle

Lifecycle **stretches** according to the user's ultimate lifespan

Elastic lifecycle

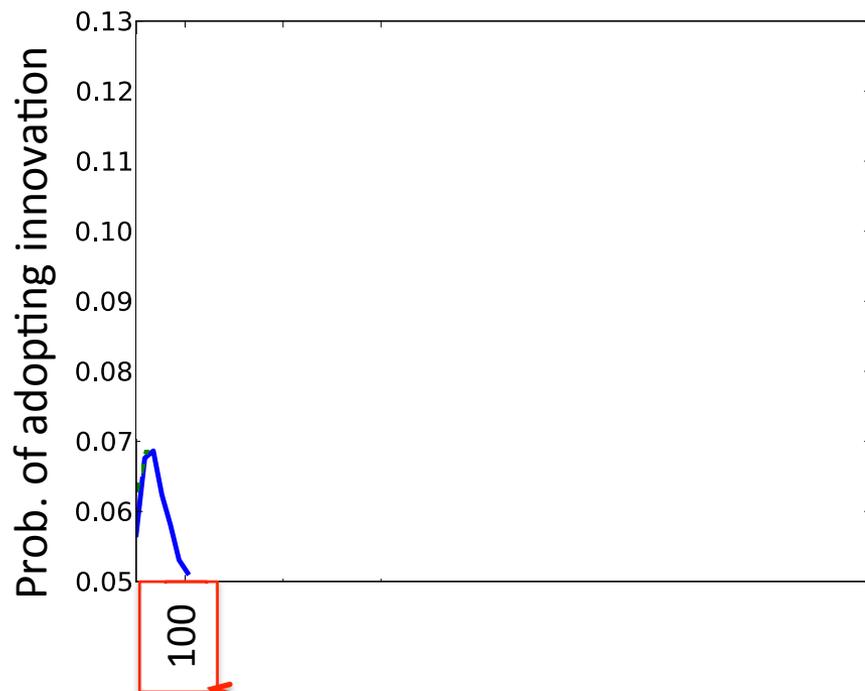
Lifecycle **stretches** according to the user's ultimate lifespan



Users with vastly different lifespans

Elastic lifecycle

Lifecycle **stretches** according to the user's ultimate lifespan

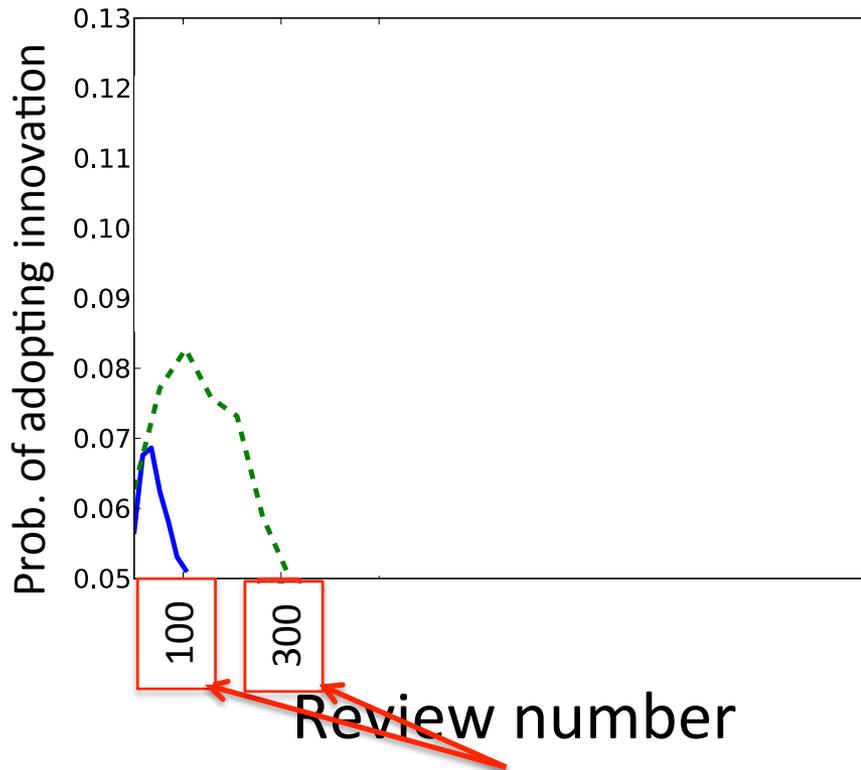


Review number

Break down by user ultimate lifespan

Elastic lifecycle

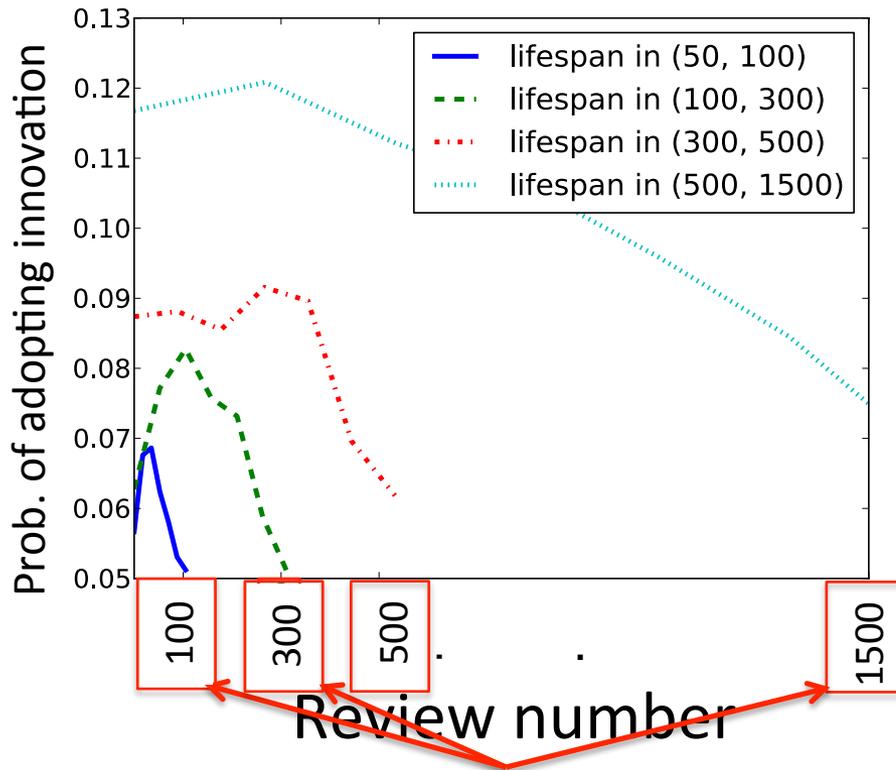
Lifecycle **stretches** according to the user's ultimate lifespan



Break down by user ultimate lifespan

Elastic lifecycle

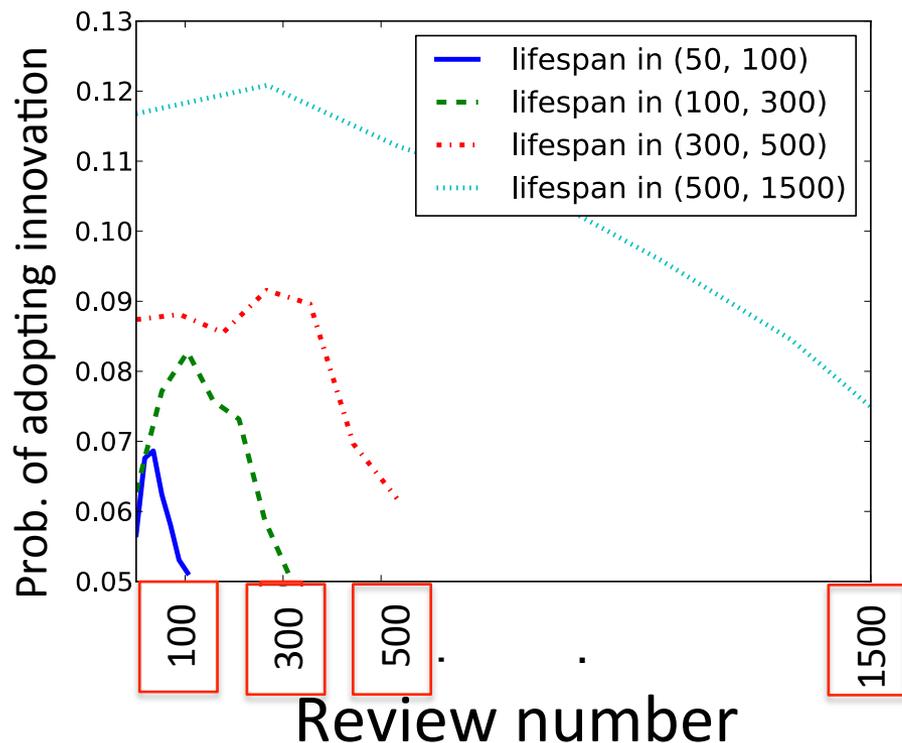
Lifecycle **stretches** according to the user's ultimate lifespan



Break down by user ultimate lifespan

Elastic lifecycle

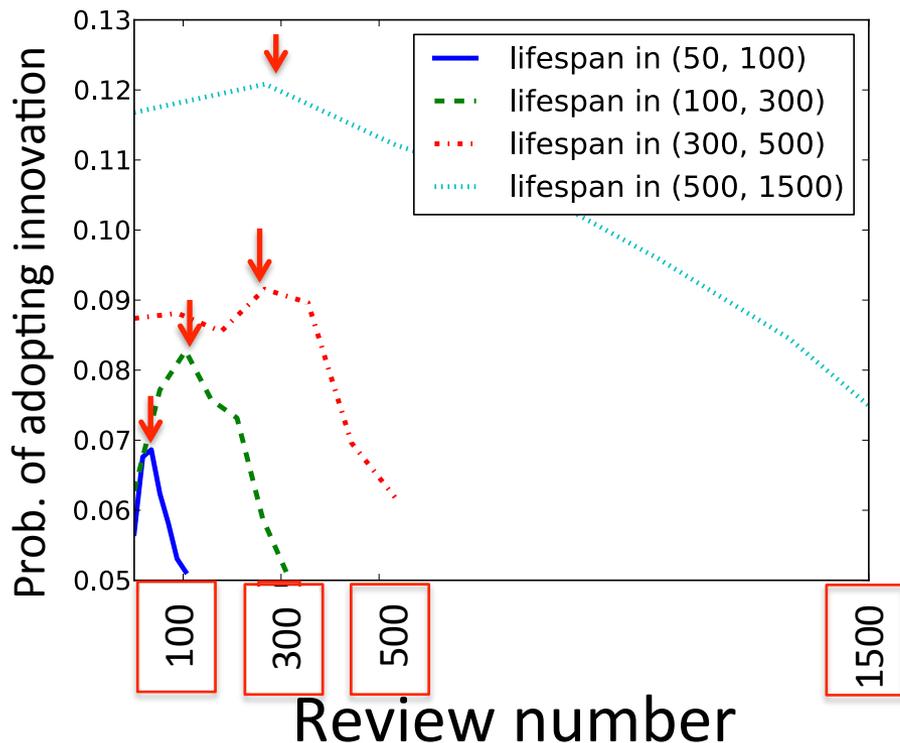
Lifecycle **stretches** according to the user's ultimate lifespan



→ **Similar lifecycle in spite of vastly different lifespans**
“All users die old”

Elastic lifecycle

Lifecycle **stretches** according to the user's ultimate lifespan



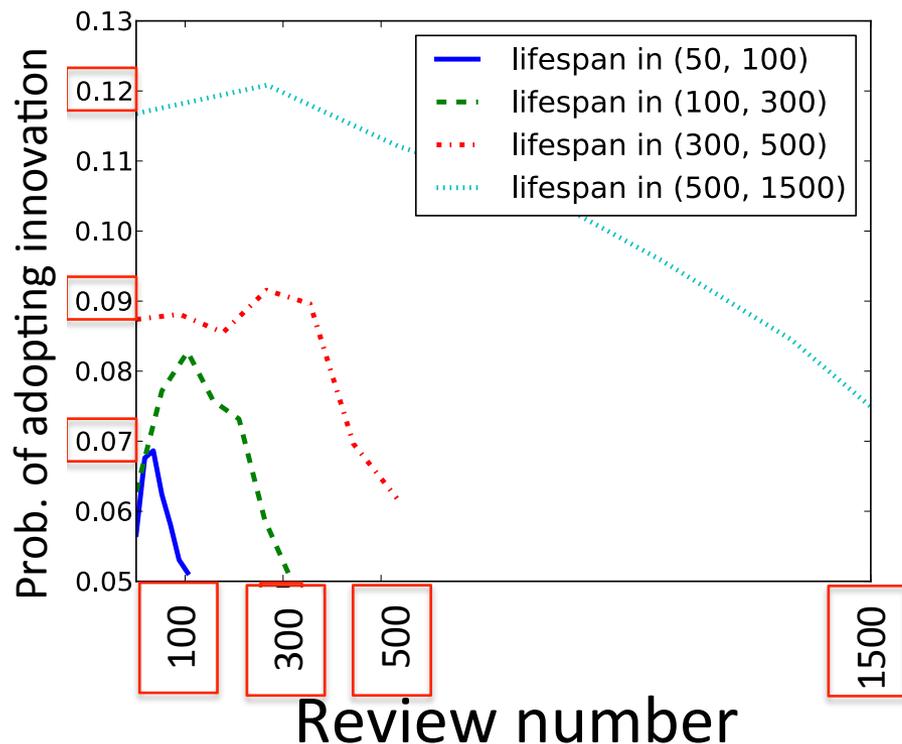
→ **Similar lifecycle in spite of vastly different lifespans**

“All users die old”

→ **End of Stage 1 is a function of the ultimate lifespan of the user**
(not tied to an absolute timeframe
e.g., 60 reviews or 1 year)

Elastic lifecycle

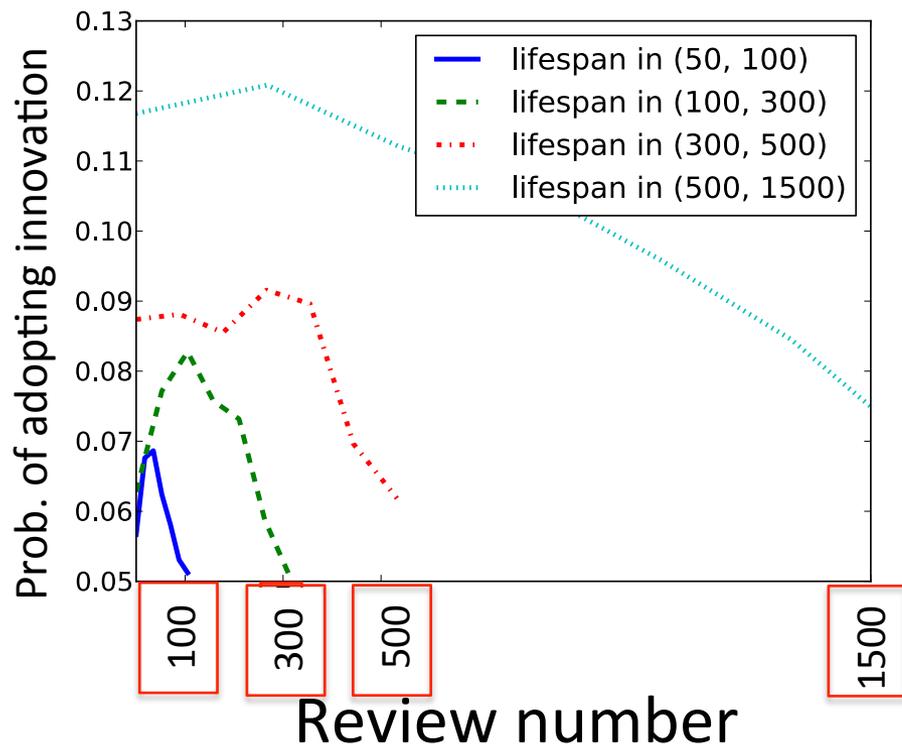
Lifecycle **stretches** according to the user's ultimate lifespan



- **Similar lifecycle in spite of vastly different lifespans**
“All users die old”
- **End of Stage 1 is a function of the ultimate lifespan of the user**
(not tied to an absolute timeframe
e.g., 60 reviews or 1 year)
- **Level of receptivity is correlated with the ultimate lifespan of the user**

Elastic lifecycle

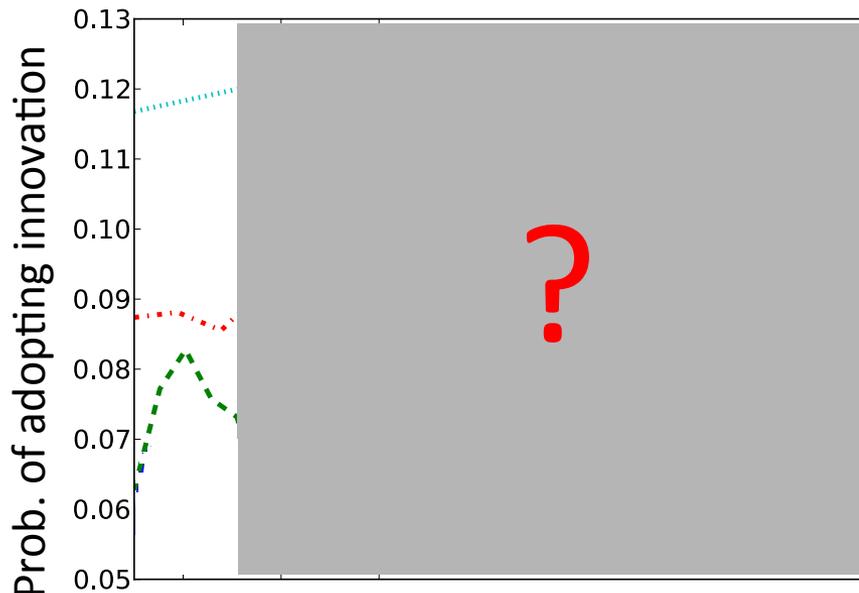
Lifecycle **stretches** according to the user's ultimate lifespan



- Similar lifecycle in spite of vastly **different lifespans**
“All users die old”
- End of Stage 1 is a function of the **ultimate lifespan** of the user
(not tied to an absolute timeframe
e.g., 60 reviews or 1 year)
- Level of receptivity is correlated with the **ultimate lifespan** of the user

Elastic lifecycle

Lifecycle **stretches** according to the user's ultimate lifespan



- Similar lifecycle in spite of vastly **different lifespans**
“All users die old”
- End of Stage 1 is a function of the **ultimate lifespan** of the user
(not tied to an absolute timeframe
e.g., 60 reviews or 1 year)
- Level of receptivity is correlated
with the **ultimate lifespan** of the user

Predict ultimate lifespan

Predicting user lifespan

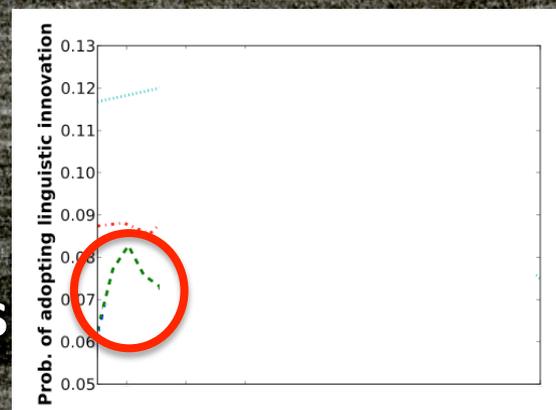
**Task: Given the first 20 posts,
will the user abandon the community soon?**

Predicting user lifespan

Task: Given the first 20 posts,
will the user abandon the community soon?

Linguistic change features:

distance from the community
language stability
adoption of lexical innovations

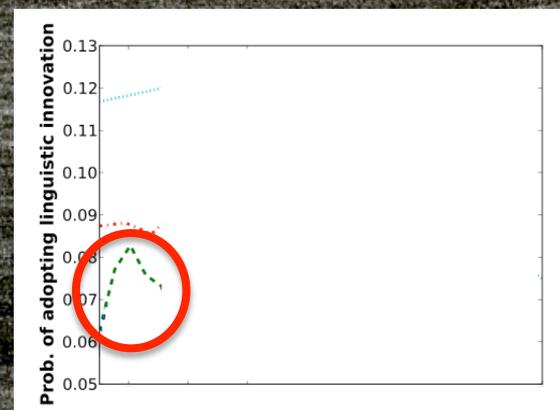


Predicting user lifespan

Task: Given the first 20 posts,
will the user abandon the community soon?

Linguistic change features:

- distance from the community
- language stability
- adoption of lexical innovations



Baselines:

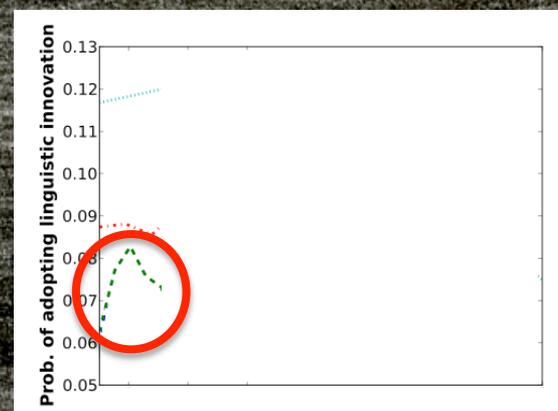
- post frequency ← previous work on churn prediction [Dror et al. 2012, Yang et al. 2010]
- post month ← accounts for community-wide changes

Predicting user lifespan

Task: Given the first 20 posts,
will the user abandon the community soon?

Linguistic change features:

- distance from the community
- language stability
- adoption of lexical innovations



Baselines:

- post frequency ← previous work on churn prediction [Dror et al. 2012, Yang et al. 2010]
- post month ← accounts for community-wide changes

Logistic regression: One community for development, the other for test

Predicting user lifespan

Results: Up to 12% absolute (40% relative) improvement

Features	F1
Baseline	30.5
+ Distance from the community	37.4
+ Language stability	38.0
+ Adoption of lexical innovation	40.9
+ First person singular pronouns	41.2
+ Number of words	42.9

Conclusions

- framework for tracking linguistic change
- revealed an elastic two-stage lifecycle
- exploited for predicting user abandonment
- co-evolution of users and their communities

Thank you!



Data, slides, and more available at:
www.mpi-sws.org/~cristian